

David L. Stapleton, PMP

dstapleton@gmail.com

www.linkedin.com/in/dstapleton

Freeport, FL 32439 ▪ 770-656-6855

IT Project Manager & Program Manager

A dynamic and forward-thinking IT leader with over 20 years of experience across diverse industries including telecom, internet, professional services, food and beverage, retail, and consumer packaged goods.

A highly successful program and project manager with a history of delivering Programs of multiple projects or single, complex, large-scale technology initiatives. Skilled in utilizing project management best practices for governance, stakeholder communication, change management, team building and status tracking. An analytical thinker known for generating innovative solutions and embracing new ideas to drive project success.

Expertise

- Project Management
- Process Improvement
- Agile Methodology
- Team Building
- Incident & Change Management
- Enterprise-Wide Deployment
- Cross-Functional Team Leadership
- PMO Creation and Management
- Program Management
- Budget Management
- Software Development
- SAAS

Professional Experience

Black Creek Water Sports, Freeport, FL

Owner/Manager (2023 – Present)

Seasonal Kayak & Stand Up Paddle Board rental company on Black Creek.

The UPS Store, Santa Rosa Beach, FL

Owner/Operator (2019 – 2023)

Three year sabbatical from Project Management to take advantage of a business opportunity and relocate near the coast. Acquired and revitalized a 14-year-old The UPS Store increasing Sales 20% and profits 40%. Strong resale market and keen desire to return to Project Management prompted me to sell the business in 2023.

Daugherty Business Solutions, Atlanta, GA

Senior Program Manager & Project Manager Consultant (2013 – 2019)

Provide program and project management for Fortune 500 clients from creation of project description through delivery, including project estimates, functional and technical specifications, project plan schedules/timelines, testing and deployment. Oversee vendor management, enterprise implementations, and solution architecture. Create plans to fit customer needs and deliver on-spec, on-budget projects. Document all aspects of project development. Communicate weekly status reports, project tracking updates, and overall assessments.

- Rescued failing \$6.5M telecom infrastructure project, revamping processes to complete project on-time and on-budget.
- Lead/key role in delivering five projects worth a combined \$26M for major cable/telecom company.

The Coca-Cola Company, Atlanta, GA

Senior Project Manager (2011 – 2013)

Contract role managing projects from start to finish, including all aspects of project management such as requirements gathering, project planning, budget management, vendor relationship management, change management, compliance with PMO standards, and implementation of best practices and processes.

- Directed effort to produce three-year strategic technology roadmap after merger with major subsidiary.

Commerce Science Corporation, Atlanta, GA

Manager Project/ Product Management (2006 – 2010)

Led the design, development, implementation, support, and hosting of SaaS ecommerce platform. Developed product strategy and delivered new capabilities. Worked cross-functionally to identify opportunities for new products, capabilities, and markets. Created a product roadmap that aligned with customer needs and industry trends.

- Orchestrated redesign and redevelopment of core software product, expanding feature set and enhancing reliability. Direct responsibility for development budget.
- Reduced implementation costs 70% and decreased customer platform delivery time from three months to 30 days by reengineering implementation and delivery process.
- Created a new customer support website that enabled support staff to serve five times the number of deployed customers without increasing headcount.

Bytek Systems A.B, Stockholm, Sweden

Program Manager Americas (2005 – 2006)

Managed multiple projects related to the launch of an online storage business in the United States and Mexico. Sourced and negotiated contracts with distribution partners. Supervised the development of products and the creation of direct-to-customer websites for new markets.

- Acquired 1.5M new subscribers within one year after negotiating and signing a major distribution contract.
- Recognized as the first foreign offering to obtain certification as Telmex Partner Offering.

IBM Global Services, Atlanta, GA

Project Manager & e-Business Consultant (1999 – 2005)

Provided innovative consulting services for business processes, systems integration, and application design, with a focus on Fortune 500 e-commerce initiatives. Managed the design, development, and upkeep of complex solutions, ensuring a focus on quality, performance, and stability.

- Reduced the cost per application for a Fortune 100 beverage company's hosting center by 35% over a two-year period through process improvement guidance and increased volume.
- Revitalized a struggling \$20M project for a Fortune 100 cosmetics company, generating additional business and earning special recognition from the CIO.

Education

Bachelor of Arts, Economics,

University of Cincinnati, Cincinnati, OH

Certifications

- Project Management Professional (PMP), Project Management Institute
- Scrum Fundamentals Certified (SFC), SCRUMstudy
- Certified SAFe Agilist (SA), Scaled Agile, Inc.
- Six Sigma

Technical Proficiencies

Methodologies Agile, Waterfall, Lean

Software & Tools MS Office, MS Project, Visio, Basecamp, Jira, Version One, HP PPM, Linux, AWS, Netcracker, Smartsheets, Google Docs